The Woman's Page of The Times-Dispatch

The Worm

heading to a whole page of funny paraghaphs the other day read "What's the good of being the early bird if you don't like worms."

And really, what is the use? There to such a thing as being the last pertains when you should be glad they were all sold before you rushed in or drove up. Your windows are inches longer than the extra length curtaining, and what on earth would you have done with the short, cheap pieces, even if it was self-satisfying to save 10 cents on every pair. Perhaps you would put them away until they got very yellow and

away until they got very yellow and dusty, and then took them out in a wave of munificence and sent them to your sister, who lived in the country, and would have much rather had half the mone; in sitting eggs. That is about the way we do things, though.

I don't know why, but all this nonsense about "preventing the dawning" and beating the sun out of doors never seemed in the least an invaluable creed. Of course, if it is your morning to churn or plough or got the breakfast, I reckon it would be a pretty good plan to follow the old adage; but turn the other page, and under a very alluring pleture you find written. "The general gets the credit, for he is the man behind." Sometimes, tucked down in the farthest corner one comes across the best piece of ribbon, slightly solid perhaps, but overlooked by that cluster of "early birds" that stormed the shop so bright and undaunted. Again, the basket is empty; there is nothing left.

the shop so bright and undaunted. Again, the basket is empty; there is nothing left.

Well, everybody knows the, "worm" is what we are going after, and that all the early saunters in the world won't get him in most cases. Maybe it will take hours of hanging around after hours, perhaps the worm does not want the first people that come. Generally the worm is not playing around in the front yard either, a good deal of diggling has to go on and some of the first to dig merely blaze the way for the fellow who is coming along with the second thought.

So well, so good, if you like worms, opportunity, whatever the name one might choose, but there is a great deal of some thought in that little dogserel rhym after all. The man that goes quietly in behind the excited first, and just shead of the jaded hanger-on, gathers the profits. So many times in the rush to be the "early bird" at an enterprise, one forgets entirely that the point in view is not the one they are after in the end.

Brilliam Linings.

Brilliam: Liniugs.

French women adore linings, and when a new coat, or stole, or must is being chosen the lining is certainly as important as the outside material. Furs will have white satin linings covered with real lace; evening coats will be enchantingly lined with layers of chiffon in different shades, so that when the coat falls away from the shoulders a beautiful effect of color catches the eye.

eye.
Under-petticonts of vivid chiffon have
the same result when the upper skirt
is lifted. A tallor made of quite ordinary serge will be lined with a dainty
silk flowered cachemire. In fact,
linings are large items in the mind of
the woman who understands the art of
dress.

Nothing gives a surer note of distinction to a garment than its inside material, and one may go so far as to say that a tailor made or evening cloak, or a cloak of any kind, that is badly or indifferently lined is as lacking in finish as hair that is not well brushed or shoes that are not irreproachable in heels, soles and general pollsh.

A Thackeray Anecdote.

The Pail Mall Gazotte says:

A delightful Thackeray anecdote (which, so far as one remembers, is new) has turned up at the dinner of the Colquinoun Club. The guests included Philip Newman, who recounted that his wife when a girl happened to go to the same school as the novellat's daughters and afterwards kept up an intimacy with the family.

One day, when she was out for a walk with Miss Thackeray, the lattermentioned that her father had started a new story, but was at a loss to decide upon the hero's name. The future Mrs. Newman, with her fance in her thoughts, suggested that his name, "Philip," might serve the purpose.

At that moment who should have come up unobserved behind the two office but Thackeray himself. Making his presence known by laying his hand on a shoulder of each of the thing gives a surer note of dis-

siris but Thackeray himself. Making his presence known by laying his hand on a shoulder of each of the young people, he asked why they were so deep in conversation. Thereupon Miss Thackeray turning around revealed the subject under discussion and told him her friend's suggestion as to the hero's name.

him her friesd hero's name.

"Admirable," was Thackeray's verdict. "And now, my lear," he went on, "what is your own name?" "Charlotte."
"Well, that's a very nice name, too," was the response, and Thackeray wore



MODELS FOR LINEN, FOULARD AND VOILE.

Gowns of Net and Flowers

Strange Coiffures Arrive From Paris

L'Art de la Mode. RSE LACES HAVE COME INTO FASHION Are used in nightgowns bon. Eighteen dollars is the price, customed to seeing, and is deep eeru. On the stripe of blue, pink or lavender, is better is not the slight, of a ruffle, one or two ing tried out this season for negligees, and there seems no good reason why it in theory we want no more then the stant of the slight, and there seems no good reason why it in theory we want no more then the stant of the slight. COURSE LACES HAVE

The Grocer's Side of the Story

So much has been said about small lealers who cheat their customers by selling underweight, and so on, that the following extract from a letter from a grocer, published in the April Woman's Home Companion, is interest-

"There are honest grocers, and one does not need a lantern and tub to find them. Look at the other side. Take coffee at 25 cents a pound. Mrs. Smith wants 10 cents' worth done up in a wants 10 cents' worth done up in a bag (that, of course, costs nothing), tied with string (that costs less), and delivered (which is even less a tax on the grocer). Does she get ten-twenty-fiths of a pound? Most certainly not; and any grocer who would give it to hor deserves to go into bankruptey. This coffee costs 21 1-2 cents per pound in 100-pound sacks; weight it out in 10-cent parcels, and you get slightly over ninety pounds. Where is the grocer's profit?

"Another mistaken idea is that cash buys cheaper than credit. At the bargain counter of any and all kinds of merchandise and interior grades it may but of staples—no, decidedly no. If you get a staple, grocery or meat, at less than the regular price, there is something wrong with it.

"Again, if I weigh exactly and do not give downweight. I cannot keep Mrs. Bjones's trade. She never kicks at half or one ounce overweight on her sugar or beat, and it is impossible to cut meat and shade it so finely; but if the scales do not come down with a bang, she complains of dishonest weights, etc. And Mrs. Bjones is the porsonification of the housewife in America.

"There is another thing. Some Sat-

weights, etc. And Mrs. Bjones is the personification of the housewife in America.

"There is another thing. Some Saturday night Mrs. Brown comes in and says: Mr. H., my husband was not working last week, I'd like to let my little account go over."

"She is a fair customer, pays once a week or month, and gets her credit at 'cash' prices, as every one clse does in any reputable store, so it's 'All right. Mrs. Brown,' and I carry her right along for two or three months, paying my wholesaler every week or thirty days, as his terms may be. If she pays in the end, I'm safe; if not, I've lost.

"Now when sickness or loss of work intervenes, it is not the big 'cash store, in the centre of town, on the main street, that helps the customer along; it is the little corner grocery in your neighborhood, that you have been maligning for not seiling you a dollar's worth of goods for 29 cents."

Many Shades of Red.

The new combination in smart afternoon and evening gowns in tomato red, with the purple of Harburg grapes
This red is one of the new shades of the fashionable colors, and is a lovely

the fashionable colors, and is a lovely one, indeed.

Among its rivals are raspberry, watermelon, flame and geranium.

Among the purples are grape, night, royal, Vatican or cardinal purple and amethyst purple.

It is now a new fashion to mingle purple and red, but for a while it went out; now it seems to have returned through the insisting influence of Paul Poiret, who has never ceased to love and use it, so that it has become more credited to his name than to any other great designer.

A 1.4 the Concett.

The chief of all abuses is to imagine that we are the centre of the universe. We have it on the word of a preacher, and you will agree that he was very impressive, though you may not be quite sure what he means. Certainly of all things that make people unpleasant company there is none more potent than a settled faith in their own supreme importance. A little conceit is no matter. If we none of us thought ourselves any better than we are, we should have to be so miserable that we should not be worth living with. But between a good opinion of yourself and the belief that all the world exists for you there is a large guif.

guif.

It is, of course, possible to argue that this elephantiasis of comfortable self-conceit, this conviction that the world was made for your sake, is a factor of infinite power in getting things done. From Napoleon to the humblest tyrant of the humblest home many a man has found a worship of himself and a disdain for everybody else the way to come by that he wants.

We need not deny that people can believe themselves of universal importance with the best intentions and sometimes with excellent results. Of

Gowns of Net and Flowers

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